



# CEREBRA INTEGRATED TECHNOLOGIES LIMITED

Regd. Office: No.S 5 Off 3rd Cross, 1st Stage, Peenya Industrial Area,  
Bangalore-560058 Tel/Fax: 91-80-28372609  
email:investors@cerebracomputers.com, www.cerebracomputers.com,

Unaudited Financial Results for the First Quarter ended 31.12.2011

Rs. in Lakhs

## CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Rs in Lakhs

| Particulars   | Rs. in Lakhs  |            |            |            |               |            |            |            | CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED |            |            |            |
|---|---------------|------------|------------|------------|---------------|------------|------------|------------|---|------------|------------|------------|
|   | Standalone    |            |            |            | Consolidated  |            |            |            | Quarter ended   |            |            | Year ended |
|   | Quarter ended |            | Year Ended |            | Quarter ended |            | Year Ended |            | 31.12.2011  | 30.09.2011 | 31.12.2010 | 30.09.2011 |
|   | 31.12.2011    | 30.09.2011 | 31.12.2010 | 30.09.2011 | 31.12.2011    | 30.09.2011 | 31.12.2010 | 30.09.2011 | Unaudited   | Unaudited  | Unaudited  | Audited    |
|   | Unaudited*    | Unaudited* | Unaudited* | Audited    | Unaudited*    | Unaudited* | Unaudited* | Audited    |   |            |            |            |
| <b>1. Net Sales/Income from Operations</b>  | 2048.64       | 1544.66    | 1702.39    | 7195.28    | 3078.70       | 2469.73    | 1757.18    | 8291.13    |   |            |            |            |
| <b>2. Expenditure</b>   |               |            |            |            |               |            |            |            |   |            |            |            |
| a. Increase/decrease in stock trade and work in progress  | 0.00          | 0.00       | 0.00       | 0.00       | 0.00          | 0.00       | 0.00       | 0.00       |   |            |            |            |
| b. Consumption of raw materials   | 0.00          | 0.00       | 0.00       | 0.00       | 0.00          | 0.00       | 0.00       | 0.00       |   |            |            |            |
| c. Purchase of traded goods   | 1911.51       | 1470.87    | 1647.13    | 6893.16    | 2781.07       | 2276.85    | 1647.27    | 7699.56    |   |            |            |            |
| d. Employees cost   | 49.60         | 43.23      | 8.13       | 78.23      | 94.50         | 86.85      | 31.12      | 196.53     |   |            |            |            |
| e. Depreciation   | 4.75          | 4.43       | 3.79       | 15.56      | 13.41         | 8.12       | 5.19       | 23.44      |   |            |            |            |
| f. Others   | 38.83         | 23.06      | 9.29       | 118.23     | 103.47        | 66.28      | 26.28      | 209.92     |   |            |            |            |
| <b>g. Total Expenditure</b>   | 2004.69       | 1541.59    | 1668.34    | 7105.18    | 2992.45       | 2438.10    | 1709.86    | 8129.45    |   |            |            |            |
| 3. Profit from Operations before Interest & Exceptional Items   | 43.95         | 3.07       | 34.05      | 90.10      | 86.25         | 31.63      | 47.32      | 161.68     |   |            |            |            |
| 4. Other Income   | 30.95         | 20.76      | 9.35       | 74.98      | 46.66         | 34.42      | 9.35       | 88.68      |   |            |            |            |
| 5. Profit from operations before Interest & Exceptional Items   | 74.90         | 23.83      | 43.40      | 165.08     | 132.91        | 66.05      | 56.67      | 250.36     |   |            |            |            |
| 6. Interest   | 3.25          | 0.69       | 1.27       | 3.87       | 20.51         | 10.91      | 1.54       | 14.57      |   |            |            |            |
| 7. Profit after Interest but before   | 71.65         | 23.14      | 42.13      | 161.21     | 112.40        | 55.14      | 55.13      | 235.79     |   |            |            |            |
| 8. Exceptional Items  |               |            |            | -9.81      |               |            | -9.86      | -12.01     |   |            |            |            |
| 9. Nett Profit from Ordinary Activities before tax  | 71.65         | 23.14      | 42.13      | 151.40     | 112.40        | 45.28      | 55.13      | 223.78     |   |            |            |            |
| 10. Tax Expense   | 0.00          | 0.00       | 7.81       | 12.60      | 14.59         | 13.13      | 11.83      | 40.21      |   |            |            |            |
| 11. Net profit from Ordinary Activities after Tax   | 71.65         | 23.14      | 34.32      | 138.80     | 97.81         | 32.15      | 43.30      | 183.57     |   |            |            |            |
| 12. Extraordinary Item  | 0.00          | 0.00       | 0.00       | -17.18     | 0.00          | 0.00       | 0.00       | -17.18     |   |            |            |            |
| 13. Net Profit (+) Loss (-) for the period  | 71.65         | 23.14      | 34.32      | 121.62     | 97.81         | 32.15      | 43.30      | 166.39     |   |            |            |            |
| 14. Minority Interest   | 0.00          | 0.00       | 0.00       | 0.00       | 14.19         | 12.25      | 2.69       | 21.07      |   |            |            |            |
| 15. Net Consolidated Profit   | 71.65         | 23.14      | 34.32      | 121.62     | 83.62         | 19.90      | 40.61      | 145.32     |   |            |            |            |
| 16. Paid-up Equity Share Capital (Face value Rs. 10/- Per Share)  | 3891.53       | 3688.13    | 2257.66    | 3688.13    |               |            |            |            |   |            |            |            |
| 17. Reserve excluding Revaluation Reserves as per Balance Sheet of the Previous Accounting Year                           |               |            |            |            |               |            |            |            |   |            |            |            |
| 18. Earnings Per Share (EPS) { in Rs.}  |               |            |            |            |               |            |            |            |   |            |            |            |
| (a)Basic EPS before Extraordinary items for the period, for the year to date and for the previous year (Not Annualized)   | 0.31          | 0.55       | 0.18       | 0.55       |               |            |            |            |   |            |            |            |
| (b)Basic EPS after Extraordinary Items for the period, for the year to date and for the previous year (Not annualised)    | 0.31          | 0.40       | 0.18       | 0.40       |               |            |            |            |   |            |            |            |
| (a)Diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (Not Annualized) | 0.22          | 0.52       | 0.17       | 0.52       |               |            |            |            |   |            |            |            |
| (b)Diluted EPS after Extraordinary Items for the period, for the year to date and for the pervious year (Not annualised)  | 0.22          | 0.38       | 0.17       | 0.38       |               |            |            |            |   |            |            |            |
| 19. Public Share holding  |               |            |            |            |               |            |            |            |   |            |            |            |
| Number of Shares  | 36462200      | 35078200   | 20773450   | 35078200   |               |            |            |            |   |            |            |            |
| -Percentage of shareholding   | 93.72%        | 95.14%     | 92.05%     | 95.14%     |               |            |            |            |   |            |            |            |
| 20. Promoters and promoter group shareholding**   |               |            |            |            |               |            |            |            |   |            |            |            |
| a) Pledged/Encumbered   |               |            |            |            |               |            |            |            |   |            |            |            |
| -Number of shares   | NIL           | NIL        | NIL        | NIL        |               |            |            |            |   |            |            |            |
| - Percentage of Shares (as a % of the total shareholding of promoter and promoter group)                                  | NA            | NA         | NA         | NA         |               |            |            |            |   |            |            |            |
| -Percentage of Shares (as a % of the total share capital of the company)  | NA            | NA         | NA         | NA         |               |            |            |            |   |            |            |            |
| b) Non-encumbered   |               |            |            |            |               |            |            |            |   |            |            |            |
| -Number of shares   | 2442982       | 1792982    | 1792982    | 1792982    |               |            |            |            |   |            |            |            |
| - Percentage of Shares (as a % of the total shareholding of promoter and promoter group)                                  | 100%          | 100%       | 100%       | 100%       |               |            |            |            |   |            |            |            |
| -Percentage of Shares (as a % of the total share capital of the company)  | 6.28%         | 4.86%      | 7.95%      | 4.86%      |               |            |            |            |   |            |            |            |

| Particulars   | Quarter ended |            |            | Year ended |
|---|---------------|------------|------------|------------|
|   | 31.12.2011    | 30.09.2011 | 31.12.2010 | 30.09.2011 |
|   | Unaudited     | Unaudited  | Unaudited  | Audited    |
| <b>Segment Revenue</b>  |               |            |            |            |
| a. Hardware   | 3017.63       | 2398.87    | 1702.39    | 7975.65    |
| b. I T Services   | 62.88         | 74.60      | 54.79      | 245.37     |
| Total.  | 3080.51       | 2473.47    | 1757.18    | 8221.02    |
| Less Inter segment revenue                                    | 1.80          | 48.00      | 0.00       | 48.00      |
| Net sales/Income from Operations                              | 3078.71       | 2425.47    | 1757.18    | 8173.02    |
| <b>Segment Results</b>  |               |            |            |            |
| a. Hardware   | 137.17        | 40.42      | 43.40      | 183.84     |
| b. I T Services   | -4.25         | 8.92       | 13.27      | 51.95      |
| Total.  | 132.92        | 49.34      | 56.67      | 235.79     |
| Less i. Interest  | 20.51         | 10.91      | 1.54       | 14.57      |
| ii. Other Un-allocable Expenditure Net of Un-allocable income | 0.00          | 1.11       | 0.00       | 40.20      |
| Profit before Tax   | 112.41        | 37.32      | 55.13      | 181.02     |
| <b>Capital Employed</b>                                       |               |            |            |            |
| a. Hardware   | 6732.87       | 1051.94    | 5363.40    | 6270.58    |
| b. I T Services   | 472.99        | -21.37     | 163.58     | 5.80       |
| Add Un-allocable Assets less Liabilities                      | 0.00          | 28.64      | 0.00       | 0.00       |
| Total Capital Employed in the Company                         | 7205.86       | 1059.21    | 5526.98    | 6276.38    |

Notes

- The above financial results as reviewed by the Audit Committee were approved by the Board of Directors at their Meeting held on 13.02.2012.
- The Statutory Auditors have carried out a "Limited Review" of the above Results for the Quarter ended 31<sup>st</sup> December 2011.
- Investor Grievance details during the period 1.10.2011 to 31.12.2011: Opening 0; Received:2 Redressed:2 and Pending: 0.
- E Waste project of the Company is progressing; the Company has already started procuring E Waste for further processing.
- The Enterprise Solution Division of the Company has tied up with major MNCs to distribute their products.
- LPO business of the Company is being supported further through the office at Broadway, New York, USA.
- Cerebra ME FZCO(UAE) has already bagged and executed good orders;the order book exhibits encouraging trend.

Place: Bangalore  
Date: 13.02.2012

For and on behalf of the Board Of Directors  
V RANGANATHAN

Managing Director