

REGD. OFFICE :

S5, Off 3rd Cross, Peenya Industrial Area,
Peenya 1st Stage, Bengaluru - 560 058.

Tel : +91-80-22046969-99

Fax : +91-80-22046980

Web : www.cerebracomputers.com

E-mail : info@cerebracomputers.com

CIN : L85110KA1993PLC015091

REF: CITL/BSE/021/2018-19
Monday, August 20, 2018

Department of Corporate Services (Listing)
BSE Limited (Bombay Stock Exchange Limited),
P J Towers, Dalal Street, FORT
MUMBAI - 400 001

Dear Sirs/Madam,

Sub: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, kindly find enclosed herewith a copy of the Investor Presentation with respect to the Q1FY19 Financial Results for the Quarter Ended 30th June, 2018 of the Company.

Please treat this as compliance with the listing requirements.

Thanking you,

Yours faithfully
For Cerebra Integrated Technologies Limited



P Vishwamurthy
Wholetime Director
DIN: 01247336



Recycle Your
E-waste

Cerebra Integrated Technologies

Marching Towards Green Growth

Investor Presentation | August 2018

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Cerebra Integrated Technologies Limited (the “Company”) solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



Agenda

01 Financial Highlights

02 Company Overview

03 E-Waste Business

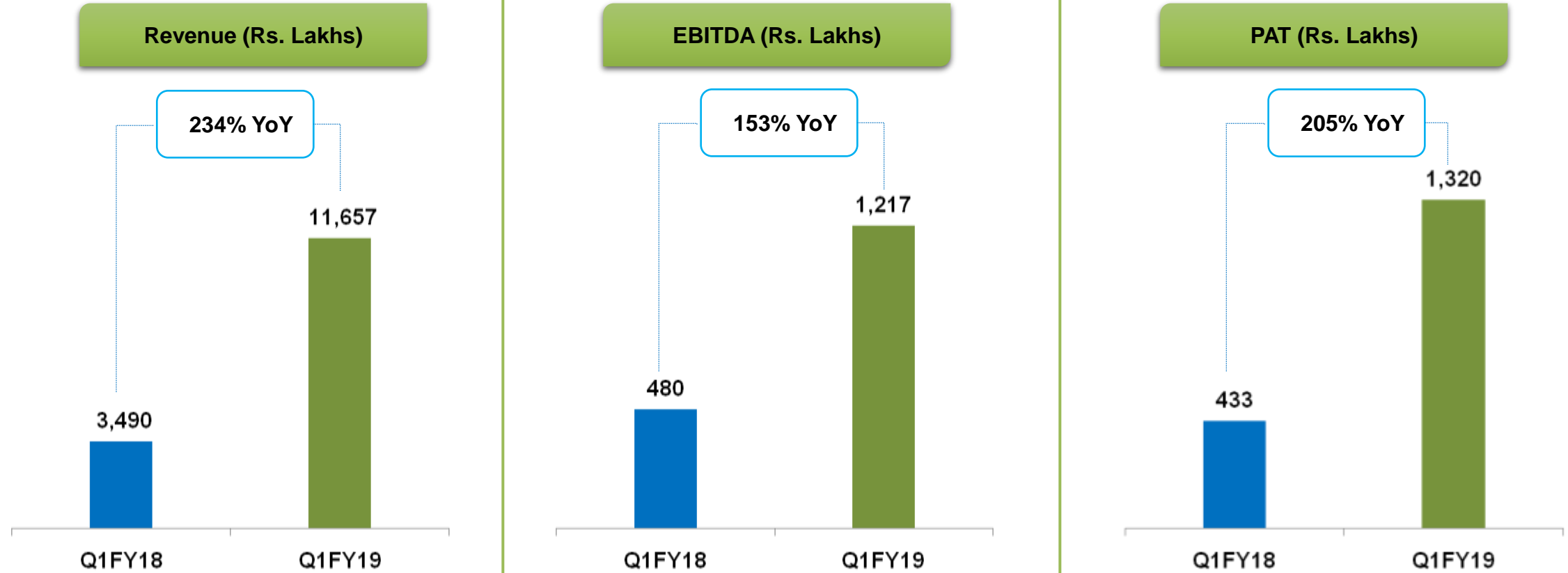
04 Hardware & IT Services



Q1FY19 – Financial Highlights



Quarterly Performance Trend (Consolidated)



Figures have been regrouped or rearranged , wherever necessary



Profitability Highlights – Q1FY19 (Consolidated)

Rs. In Lakhs	Q1 FY19	Q1 FY18	YoY	FY18	FY17	FY16
Revenue from operations	11,657	3,490	234%	31,430	25,048	23,805
Raw Material	10,113	2,366		24,618	21,831	21,759
Employee Cost	221	164		810	616	609
Other costs	106	480		1795	1275	1224
EBITDA	1,217	480	153%	4,208	1,325	213
EBITDA Margin (%)	10.44%	13.76%		13.39%	5.28%	0.89%
Other Income	524	12		183	149	388
Depreciation	8	4		30	17	51
Interest	46	24		171	147	253
Exceptional items	-	-		-	-	-100
Profit Before tax	1,688	464	263%	4,190	1,311	197
Tax	368	32		733	96	33
Profit After Tax	1,320	433	205%	3,457	1,215	163
PAT Margin	11.32%	12.39%		11.00%	4.84%	0.69%



Balance Sheet Highlights – FY18 (Consolidated)

Rs. Lakhs	FY18	FY17	Rs. Lakhs	FY18	FY17
Shareholder's Funds	26,037	17,566	Non-current assets	6,726	4,311
Share capital	12,040	10,850	Property Plant & Equipment	900	640
Other Equity	13,998	6,716	CWIP	-	255
Non-current liabilities	136	116	Other Financial Assets	14	9
Borrowings	98	80	Investment	1,434	-
Other Financial Liabilities	-	-	Long-term Loans & Advances	67	95
Long-Term Provisions	38	36	Deferred Tax Assets	2	94
Current liabilities	10,165	15,531	Other Non-Current Assets	4,308	3,218
Borrowings	-	48	Current assets	29,613	28,901
Trade Payables	9,041	14,796	Inventories	1,491	225
Other Financial liabilities	314	402	Financial Assets		
Other Current Liabilities	161	191	Bank Balances	537	466
Short-term provisions	26	12	Trade receivables	20,063	21,608
Current Tax Liabilities (Net)	623	82	Cash & Cash equivalents	6,984	6,536
Total Equities & Liabilities	36,339	33,212	Short-term loans & Advances	68	23
			Other Current Assets	470	43
			Total Assets	36,339	33,212



Company Overview



Key Business Areas



E-Waste Management



Hardware



**IT Services
(India & Middle East)**



E-Waste – Sustainable Growth



Current E-Waste Recycling in India

Current Scenario of E-Waste treatment in India



Currently ~ **99%** of E-Waste market in India is **un-organised**

Cerebra's way for E-Waste treatment



Pioneers in organised E-Waste recycling player

Current Hazardous E-Waste recycling practices in India [Video Link](#)

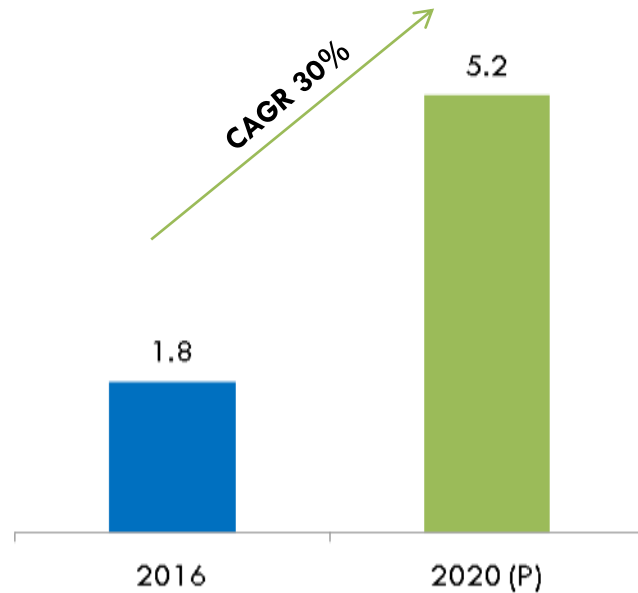


India's E-Waste Potential – A Large Opportunity

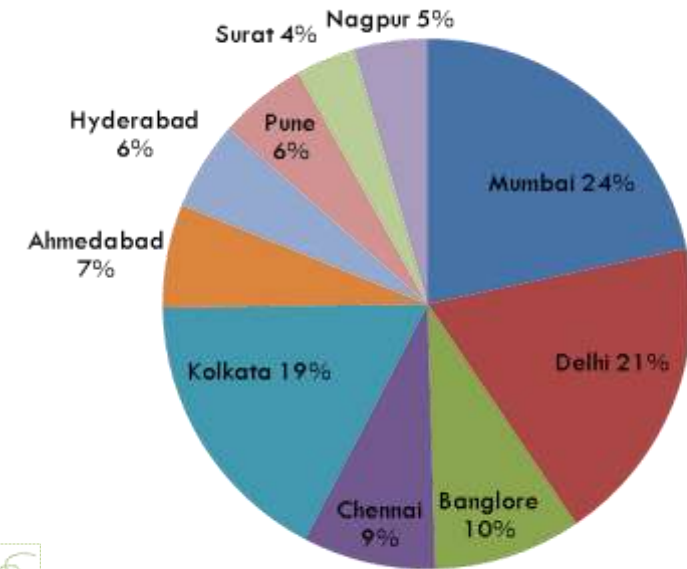
India is emerging as one of the world's major electronic waste generators

City wise E-Waste generation

Generation of E-Waste in India (Million Metric Tonnes) p.a



Source: ASSOCHAM-cKinetics study (June 2016)



Source: Dept. of Information Technology



E-Waste – Sustainable Growth...

- One of India's largest integrated E-Waste recycling facility at Narsapura, spread across 12 acres of land with built up area of more than 40,000 sq. ft.
- Capacity of 96,000 Tons per annum; obtained necessary consent from Karnataka State Pollution Control Board
- Recycling & Refurbishment is progressing well
- Agreements with many customers including MNC's across India for collecting E-Waste
- Precious Metals refining plant to be set up soon
- Collection centers now at Ahmedabad, Chennai, Hyderabad, Mumbai, Nashik, New Delhi, Pune, Surat, Vadodara, Vijayawada and Vishakapatnam

Awarded IMS Certificate ISO9001:2015, ISO 14001:2015 and ISO 18001:2007:

- Scope: E-waste Collection, Dismantling, Segregation, Recycling, Refurbishing & Data Protection activities of Waste Electrical & Electronic Equipments

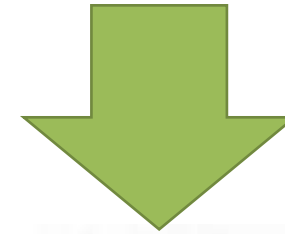


[Video Link](#)



...Construction of Second Building – Recycling White Goods

- Commenced construction of second factory building measuring 50,000 sq. ft.
 - State of the art
 - Fully automated and Ultra modern
 - Pollution free
- This new facility shall be ready and fully operational by December 2018
- Capable of handling all white goods including refrigerators, washing machines, air-conditioners
- Under the EPR rules every manufacturer has to collect a certain percentage of E-Waste and handover to a licensed recycler
- Established own collection centers for collection of E-Waste and appointed around 3000 third party collection centers across the country
- Coming out with a app and website where in consumers can log in, upload photos of the refrigerator or washing machine or any other equipments and can be valued it online
- Customers will be able to log in and see how many tons are collected on their behalf to fulfill their EPR targets





Our Key Offerings for E-Waste

Repair, Refurbishment and Reuse of all electronic and electrical equipments

Salvaging of components and **Selling** it back to the manufacturer's concerned

Fully integrated **E-Waste Management** and Base-metal Recycling

PGM **Recovery** and its **Refining** processes

Waste Management at **Source**

Total support in **Scrap Handling, Collection, Transport, Documentation, Shipping** and other related areas

100% recycling of all collected E-Waste, with zero use of landfills

Integrated **EHS System** (ISO & OHSAS Standard)

Web-based **Trading, Services & Accessibility**

Logistics and **Warehousing** Facilities present worldwide

Providing **Technical Advice** on Plant Layout

Commissioning of **Day-to-Day** operations

Training of technical personnel

Providing **Market** Support

Experienced Team



Mr. V. Ranganathan

MD

Electrical & Electronics Engineer, ~29 years of experience in manufacturing & trading of computers and electronic products. Leading the marketing initiatives at Cerebra



Mr. Asit Ahuja

CEO, Cerebra ME

Founder Director Cerebra Middle East FZCO. Responsible for day to day operations



Mr. Shridhar S Hegde,

ED & CFO

Law graduate, ~ 35 years of experience in industry. Responsible for the entire financial aspects of Company



Mr. Phalguna Jois

CEO, ES Division

~25+ extensive experience in manufacturing, IT distribution and business development. Instrumental in building team & strategic alliances



Mr. P. Bharath

COO

Civil Engineer, Responsible for setting up the factory at Peenya. Leading production activities at SMT Division, EMS Division, and E-waste Recycling Plant



Mr. Anil Bhavnani

Head-Strategy & Alliances (E-Waste Recycling)

~30 years experience in conceptualizing and establishing successful businesses. Responsible for strategy and alliances



Mr. P. Vishwamurthy

ED

Mechanical Engineer, ~ 26 years of experience in industry. Resource management, client relationships and engagements



Hardware & IT Services – Solid Foundation



Advantage CEREBRA



Pioneer

- Pioneer in hardware manufacturing with strong skill sets in repair & refurbish



Strategically Located

- Bengaluru : Around 1,500 Software & BPO companies
- Chennai: Manufacturing hub for Electronics & Automobiles



Strong Alliance

- Strong vendor alliances and partnerships with IBM, Dell, HP, Oracle etc



Strong Dealer Network

- Extensive dealer network already in place due to existing line of business





Leading hardware manufacturing company ...

- Design & manufacture motherboards, memory modules, servers, workstations etc
- Commenced operations in 1992 in Bangalore
- Manufacturing facility in Peenya, Bangalore
- Reputed diversified clientele across industry
- Nationwide presence with over 100 channel partners for distribution



... Niche expertise in IT Services in India & Middle East

- Offer business process outsourcing solutions by leveraging process, domain and people management expertise
- Expertise in Banking, Insurance, Finance & Accounting, HR Services, Healthcare and Legal Services
- Cerebra Middle East: Niche IT Distribution house offering Data Centre, Security Surveillance and IT Infrastructure management solutions to the Middle East

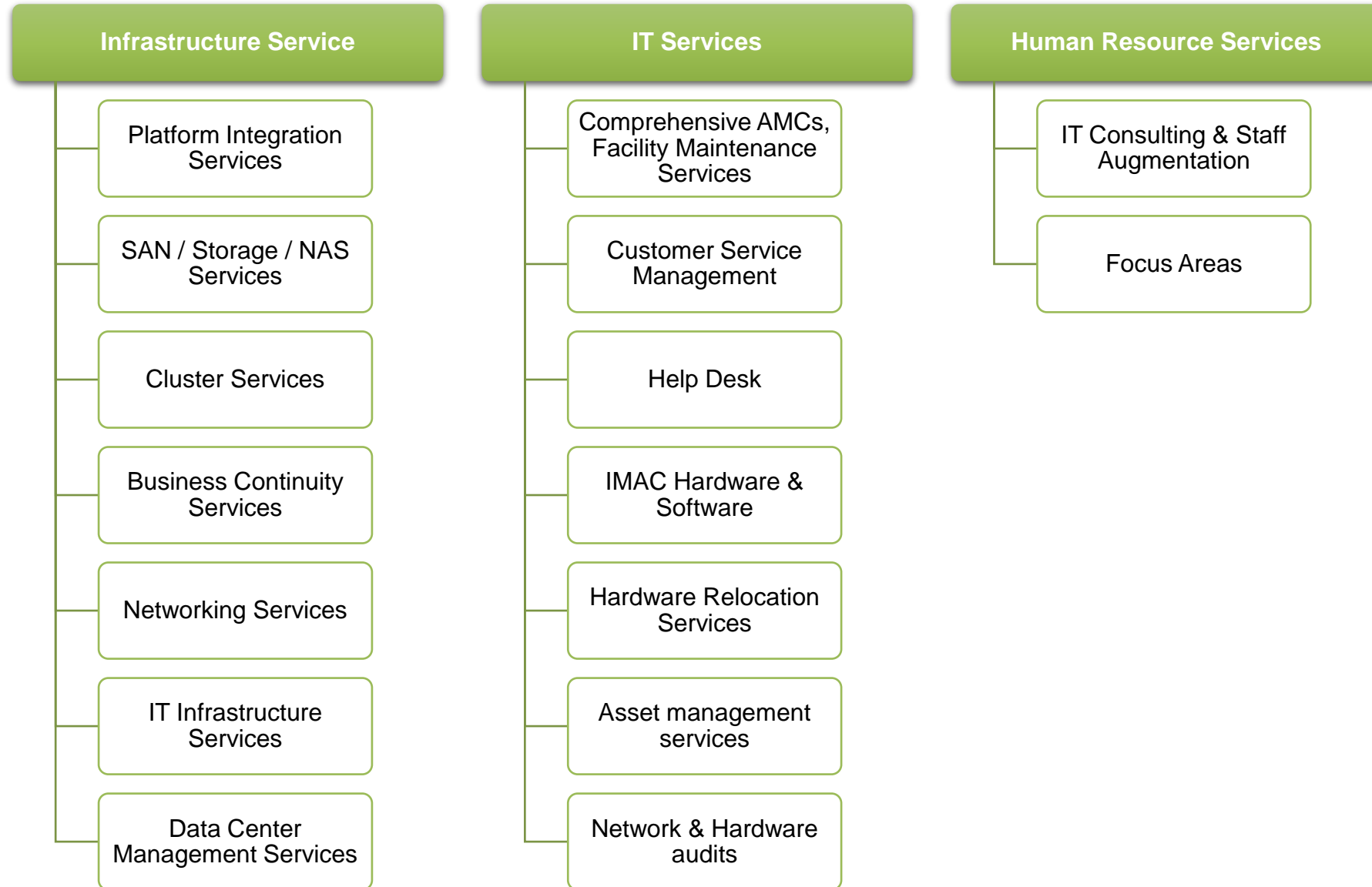


Hardware Space in India

	Electronic Manufacturing Service (EMS)	Enterprise Solutions Division (ESD) & Infrastructure Management
Key Offering	Manufactures populated PCBs such as motherboards, memory modules, graphic cards	Networking, servers, storage, endpoints, operating systems, application software
Capacity	Handles - 14000 / 28000 CPH	Skilled manpower to provide solutions
Projects/Services by Cerebra	Providing Hardware Solutions & IT Services	Automated Driving Test System (ADTS) from Transport department
		Personalised Security Surveillance services (value added distributor for UAE region)
		Personalised storage servers



IT Services – Expansive Portfolio in India



Niche IT Distribution house offering Data Centre & IT Infrastructure management solutions

Service Offerings

Security Surveillance Solutions

CCTV

VMS

NVR

Storage

Access Control

Video Walls

Information & Communication Technology

Data Centre Solutions

Business Continuity

Data Protection

Cloud Solutions

Disaster Recovery

Enterprise Mobility

Storage Virtualization

E-Waste Recycling



Servicing prestigious clients across industry segments

Banks



PSUs



Govt. Agencies



Other Major Clients



ಸರಬರಾಜು
CEREBRA
 E-WASTE RECYCLER

25
 CEREBRA
 Years

DROP YOUR ELECTRONIC WASTE HERE

E-WASTE

Electronic waste affects our health. It contains toxic materials like mercury, lead, cadmium, barium, lithium, etc.
 E-Waste is HAZARDOUS

PLEASE   RECYCLE

Call +91-80-2204-6969
 Cell +91-97409-11799
 e-waste@cerebracomputers.com

LET'S CONNECT



Mr. P. Vishwamurthy

vishwa@cerebracomputers.com

S5 Off 3rd Cross 1st Stage Peenya Industrial
 Area Bangalore – 560 058



“Responsibility towards safety
 of our environment”

For more information visit:

www.cerebracomputers.com



Mr. Abhishek Bhatt / Mr. Gaurang Chotalia

abhishek@stellar-ir.com / gaurang.chotalia@stellar-ir.com

Kanakia Wall Street, Andheri (East), Mumbai 400 065